BUSINESS, TECHNOLOGY & ENTREPRENEURSHIP PATHWAY PROGRAM MAP: CATALOG YEAR: 2022-23



16 Units

Real Estate: Associate in Science – Non-Transfer

Become a real estate professional! Begin this rewarding and flexible career by completing courses toward your real estate salesperson and/or broker's license. Real estate agents work with buyers and sellers in this dynamic profession. Set your own schedule, balance life and work, celebrate home purchases, and expand your business knowledge.

Please see a Pathways Counselor: Create an education plan customized to meet your needs. Contact a Counselor

Transfer Majors/Award Focus

- Real Estate, A.S.
- Real Estate Certificate

GE Pattern/Units

- GE Pattern: Option A
- Total Units: 64



Program maps indicate the major coursework and recommended general education courses to fulfill your degree in 2 years (approximately 15 units/semester or 30 units/year). If you are a part-time student, start Semester 1 courses and follow the course sequence. Some of the courses listed may be substituted by another course. Please view these options in the official course <u>catalog</u>.

Semester 1

¥	COURSE	TITLE	UNIT
	RE-101	Real Estate Principles	3
	SOCI-105	Social Psychology	3
	COMM-103	Interpersonal Communication	3
	CSCR-116	Integrative Career/Life Planning	3
	ENGL-101	College Composition	4

Semester 2			15 Units
v	COURSE	TITLE	UNIT
	RE-502	Real Estate Practice	3
	RE-503	Legal Aspects of Real Estate	3
	PS-101	Introduction to American Government and Politics	3
	ENVS-101	Environmental Science	3
	MATH-115	Ideas of Mathematics	3

Career Options

Real Estate Agents (SM, C) Real Estate Brokers (SM, B) Appraisers, Real Estate (A, B) Find more careers: <u>msjc.emsicc.com</u> Required Education: SM: some college; C: Certificate; A: Associate, B: Bachelor's, M: Master's; D: Doctorate

Financial Aid

Financial aid is determined by the number of credit hours you take in a semester. Maximize your financial aid by taking 12-15 units per semester.

Semester 3			18 Units
v	COURSE	TITLE	UNIT
	RE-504	Real Estate Finance	3
	ACCT-124	Financial Accounting - Principles of Accounting I	3
	RE-506	Real Estate Economics	3
	BADM-103	Introduction to Business	3
	COMM-113	Oral Interpretation of Literature	3
	DIG-110	Introduction to Digital Media	3

Semester 4

15 Units

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v	COURSE	TITLE	UNIT
	RE-707	Mortgage Loan Brokering and Lending	3
	RE-505	Property Management	3
	ART-104	World Art	3
	RE-544	Fundamentals of Real Estate Appraisal	3
	DIG-181	Social Media Marketing	3

Work Experience

Sign up for a special project or internship opportunity. Gain <u>work experience</u> and earn credits.